



Outsourcing Innovation





Exclusive Technology



Ricerca e sviluppa prodotti destinati prevalentemente al canale farmacia estremamente innovativi per il mercato di riferimento.

Un progetto imprenditoriale fortemente all'avanguardia e che privilegia aree terapeutiche di grande interesse scientifico.

Pediatria – Neonatologia, Auxologia e Gastroenterologia. Nutraceutica, con dignità e standard da farmaco.

Primarily researches into and designs highly innovative products for the pharmaceutical industry.

A groundbreaking business project focused on therapeutic areas of great scientific interest.

Pediatrics – Neonatology, Auxology and Gastroenterology – Nutraceuticals, nutritional products with pharmaceutical status.

La ricerca è futuro.

Non può esistere alcuna terapia o nuova profilassi senza una ricerca scientifica specifica.

Ancora oggi sono molte le patologie in attesa di valide risposte farmaceutiche.

A.R. Farm lavora incessantemente per trovare queste risposte, attraverso la ricerca e lo sviluppo di prodotti inediti, capaci di preservare e ristabilire la salute di bambini e adulti.

Research is the future.

No therapy or new prophylaxis can exist without specific scientific research.

Today there are still many pathologies waiting for effective medical and pharmaceutical solutions.

***A.R. Farm** works unceasingly to find those solutions through the research and the development of new products aimed at the preservation and healthcare of children and adults.*



Una “task force” vincente.

Il Comitato Scientifico di consulenza di cui **A.R. Farm** dispone, interpreta profondamente gli scenari attuali del mercato farmaceutico, adattandosi ai continui mutamenti che lo rendono turbolento.

Tutto ciò viene eseguito garantendo:

- Know how e competenze specifiche
- Rispetto di tutti i requisiti qualitativi
- Massimo rapporto risultato/tempo
- Requisiti logistici appropriati
- Economia sui costi
- Ricerca di materie prime eccellenti e, ove possibile, esclusive.

A winning task force’.

The A.R. Farm scientific team interprets present pharmaceutical realities and continuously adapts its strategies to market changes.

This is done by guaranteeing:

- *Technical competence and know-how*
- *Respecting all qualitative requirements*
- *Effective research/time ratio*
- *Appropriate logistical requisites*
- *Cost saving*
- *The finding of top quality primary and, if possible, exclusive materials.*



La nascita di un nuovo prodotto, non solo è fortemente onerosa sotto il profilo economico-finanziario, ma rischia di non rispondere alle aspettative o di farlo in un lasso di tempo eccessivo.

A.R. Farm significa certezza.

La costante attività di ricerca garantisce la scoperta di novità entusiasmanti.

Una lunga storia di successi, fatta di tanto lavoro in **outsourcing**.

Pensato per ogni singola azienda.

In **Outsourthink**.

The creation of a new product is generally not only quite expensive but can also be risky for two reasons: it may not live up to expectations or take too long to generate.

A.R. Farm connotes certainty.

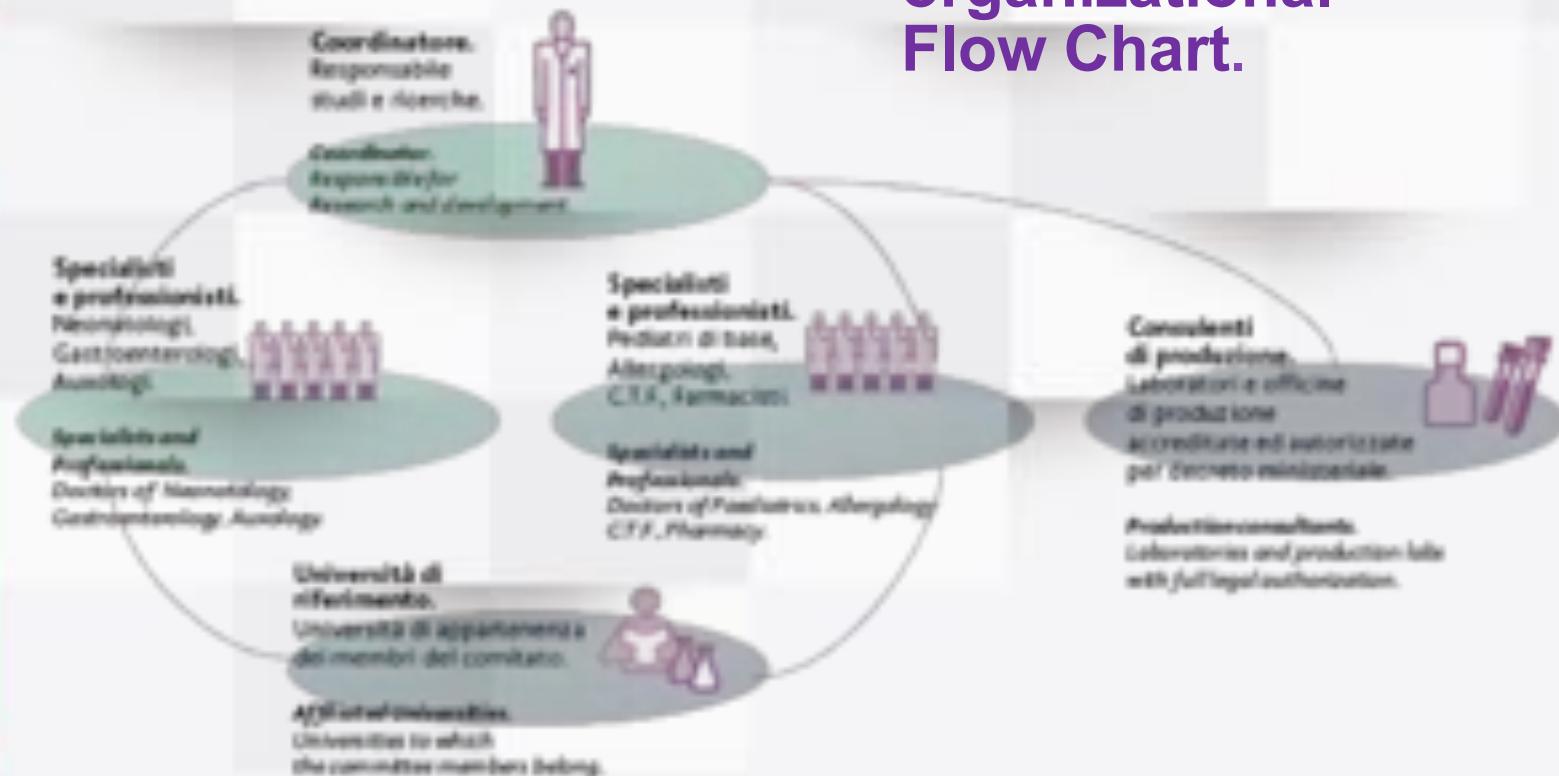
The continuous activity of our researchers, their enthusiastic discovery of originality and a long history of success using outsourcing as a key component, provide successful adaptation of your company's need through.

Outsourthink.



Organigramma aziendale.

The company's
organizational
Flow Chart.



Per il benessere di tutti.

La creazione di un nuovo prodotto è il risultato della complessa attività di *ricerca* di principi attivi e *sviluppo* completo delle successive fasi.

A.R. Farm individua i principi attivi con reali prospettive di efficacia nutrizionale e/o terapeutica.

Ne verifica l'effettiva validità, attraverso tappe precise che assicurano un prodotto/risultato clinicamente valido e qualitativamente eccellente.

For everybody's wellbeing.

The creation of a new product is the result of intricate and pro-active research and the comprehensive development in the successive phases.

A.R. Farm isolates the active principles with deep insights into nutritional and therapeutic values.

A.R. Farm checks the effectiveness of these active principles by following precise steps ensuring a clinically tested and unsurpassed product.



Un percorso a ostacoli.

L'iter clinico di ogni prodotto **A.R. Farm** attraversa 8 fasi, tutte propedeutiche e complementari tra loro.

1. Ipotesi terapeutica.

Definisce l'*obiettivo* coerente coi reali bisogni della medicina:
la *prevenzione* e *correzione* di tal deficit e/o disturbo, organico o metabolico.

2. Individuazione target.

Circoscrive e analizza dettagliatamente la fascia di popolazione che necessita della relativa *profilassi* e/o *terapia*.

Overcoming the hurdles.

*The clinical process of any **A.R. Farm** product has to pass through 8 compulsory and complementary phases.*

1. Therapeutic hypothesis.

To define the objective, that is the real need of the medicine: the prevention and the correction of any deficiency or defect, whether organic or metabolic.

2. Target focus.

To define and analyse in detail the kind of people who need that medication or therapy.



3. Individuazione principio attivo.

Acconsente la certezza di ottenere un determinato principio attivo, isolato da altri simili meno interessanti, davvero efficace e mirato all'obiettivo prefissato.

4. Studio della forma farmaceutica più adeguata.

Sarà prodotto in capsule o in gocce? In compresse o sciropo?
La formula che A.R. Farm metterà a punto sarà quella giusta, nelle quantità e nei dosaggi.

5. Sviluppo preclinico e clinico

(su richiesta specifica).

La sperimentazione prima e dopo la somministrazione su volontari sani e successivamente su un numero ristretto di pazienti.

3. Identification of the active principle.

To ascertain and isolate the most effective active principle from a range of similar to best mirror the required objective.

4. Analysis and identification of the most suitable form of dispensation.

Will it be made into capsules or in drops?

In pills or as a syrup?

The formula A.R. Farm designs will be the right one both in quantity and dosage.

5. Pre-clinical and clinical testing (upon request).

Before and after the administering of the formula, tests are carried out on healthy volunteers. Further tests follow on a selected sample of patients.



6. Valutazione effetti (su richiesta specifica). Confronta l'attività del prodotto con placebo o altri prodotti di controllo. Verifica i benefici apportati dall'assunzione del nuovo principio attivo.

7. Area Test.

Accerta la qualità e la vendibilità del prodotto, attraverso una rete di professionisti, prima del lancio commerciale su scala nazionale e internazionale.

8. Il principio è attivo.

Il prodotto può uscire dai confini del laboratorio e risponde ai requisiti richiesti. Adesso è pronto per essere diffuso a livello commerciale.

6. Evaluation of the effects *(upon request).*

To compare the effectiveness of the final product with a placebo or other control products.

Also to test the benefits obtained from administration of the new formula.

7. Test area.

Before any national or international promotional campaign, the quality and marketability of the products are checked

using a support network of professionals.

8. The principle is working.

The product can now leave the laboratory.

It meets all requirements and is now ready to be sold and distributed commercially.



Le soluzioni nutrizionali al passo coi tempi.

Tra i principali obiettivi di **A.R. Farm** resta sempre quello di migliorare la qualità di vita di adulti e bambini, come ad esempio quella di coloro che, *per diverse ragioni, non possono assumere la totalità degli alimenti normalmente in commercio.*

Recentemente, quindi, **A.R. Farm** ha acquisito uno stabilimento, autorizzato per decreto ministeriale, alla produzione di alimenti destinati ai fini medici speciali, quali alimenti senza glutine e allergeni, anche da agricoltura biologica.

Gli orizzonti della Ricerca & Sviluppo
A.R. Farm si ampliano
ulteriormente.

Nutritional up-to-date solutions.

One of the main A.R. Farm objectives is a qualitative improvement in the lives of both children and adults.

The beneficiaries will be those who cannot eat normal products.

Recently A.R. Farm has acquired fully authorized premises for the production of food destined for those with special dietary needs such as; allergen and gluten-free food as well as organic products.

The horizons of A.R. Farm's research and development team are constantly expanding.











* **Linea di produzione e confezionamento all'avanguardia di alimenti funzionali senza allergeni (Barrette, Prodotti da forno e Alimenti destinati ai fini medici speciali)**

* **Production line and advanced packaging of functional foods without allergens (bars, baked products and special medical purposes foods)**

What we manufacture:
A full range of Gluten Free Products

GLUTEN FREE



What we manufacture:

A full range of chocolate bars Hyperproteic for sport Regular snack

Meal substitute Added functional bars





Choco Miol Line

FUNCTIONAL FOOD

Lella Pharma Food
AFM PHARMA GROUP





Choco Miol Line

made in Italy

FUNCTIONAL FOOD

Leila Pharma Food
GRANF ITALIA GROUP

Numero Verde
800-848538
Numero 0230 000 10-20

Beauty

Restores the natural hydration of the skin;
Ensures the cohesion of epithelial cells and facilitates their proliferation and physiological differentiation;
It is able to decrease the depth of wrinkles and visibly improve their appearance;

Ferro

Useful in case of iron deficiencies;
Synergistic association for the control of iron homeostasis;

Immuno

Immunostimulant
Punica Seaberry™ Used for thousands of years, the berries of Seaberry (Sea Buckthorn) - also known as the "fruit of healing";

Gest

Useful in case of iron, folic acid, vitamin C and D deficiencies;
During the pregnancy you need two basic elements: vitamin D and folic acid;
The latter protects the fetus from possible malformations, especially when it comes to the neural system;

Folic

Useful in case of deficiencies of Folic Acid;
Artemisia Pontica helps in the regularity of the menstrual cycle;

Woman

It is a functional food; indicated in case of mental physical fatigue has a metabolic support action;
Helps memory and cognitive functions;
Thanks to its formulation, it helps to increase the desire for leisure;
Improves the passion balance with benefits on sexual activity.

Man

It is a functional food; indicated in case of mental physical fatigue has a metabolic support action;
Helps memory and cognitive functions;
The presence of Careline® helps to improve the microcirculation, the blood pressure, to supply oxygen to the muscles and increase the resistance;
Improves the passion balance with benefits on sexual activity.

Sport

Helps improve physical performance and recovery phases;
Preventing loss of muscle strength;
Finding the right motivation for the sport;
The presence of Careline® helps to improve the microcirculation, the blood pressure, to supply oxygen to the muscles and increase the resistance;

Serenity

Comprised of Bluenesse® that you to improve cognitive performance at work or at school; helps to relax, remove stress, to reduce nervous tension and get a good mood off in synergy with:
Valerenate that facilitates the sleep phase;

Memo

Comprised of Bluenesse® that you to improve cognitive performance at work or at school, helps to relax, remove stress, to reduce nervous tension and get a good mood off in synergy with:
Rhodiolite™ that helps mental performance as attention and memory;



 a.r.farm



*What we manufacture:
Different sizes of bottles with regular or
specific dropper cap*



What we manufacture:
Monodose





sikènoa[®]

mediterranean cosmetic culture





a.r.farm



www.skehoa.com

MOH Authorization for the production of:

- ***Food***
- ***Functional Food***
- ***Food supplement***
- ***Food for special medical purposes***
- ***Gluten free products***
- ***Low protein products***
- ***Foods suitable for intense muscular effort***
- ***Dermocosmetic products***

a. r. farm. S.r.l.

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